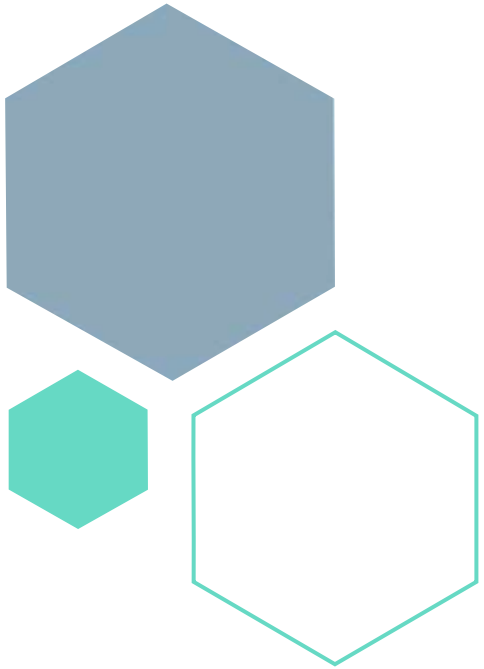
CERAMICS EXPO



MTAlines

First-Class Solutions®

# Global Resilience & Trade Compliance Strategy

Navigating Geopolitical Volatility in the Ceramics Supply Chain

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# Mitigating Tariff & Geopolitical Risk

**Foreign Trade Zone (FTZ) Advantage:**

Utilize an FTZ to defer or eliminate Section 301 and other strategic tariffs on imported raw materials like alumina, zirconia, and rare earth minerals.

**Diversified Sourcing Support:**

Data-driven "Landed Cost" modeling needed to evaluate new global suppliers, ensuring that a shift in sourcing doesn't create hidden logistics bottlenecks.

# Vertical Integration & Inventory Buffering

**Strategic Stockpiling:**

Transition from "Just-in-Time" to "Just-in-Case" with local, secure warehousing designed for long-term material stability.

**Duty Management:**

Engage with a Licensed Customhouse Broker team to manage complex annual duty clearances allowing you to focus on material innovation rather than regulatory paperwork.

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# Key Takeaways for CeramicsExpo 2026

### Engineering Doesn't Stop at the Factory Gate

True performance certainty requires a logistics partner that understands particle integrity, vibration mitigation, and contamination control. Your material science is only as good as the state in which it arrives.

### Financial Resilience is a Supply Chain Function

Utilize FTZ and Bonded Warehousing not just for storage, but as a strategic tool to neutralize tariff exposure and manage the cash flow of high-value raw material inventories.

### Agility is the Ultimate Competitive Edge

In a volatile geopolitical landscape, the ability to pivot sourcing and scale up production lines through specialized project cargo and global network reach is what reduces commercialization risk.



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# MTA Lines – Born and Bred in Ohio!

1000s of Data Points **Moves You**

40+ Years **Guides Us**

- A Dedicated Team of Professionals covering every detail, ensuring your business thrives globally
- First-Class Solutions® – Fueled by Employee Ownership
- Customizable and Comprehensive Services to accommodate all your Supply Chain Needs



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# **MTA** Fast Facts

- Trusted Partners Available in over 150 Countries
- 95,000+ TEU’s Moved Annually Thru Our Network
- 300,000+ Sq. Foot of Local Warehouse Space
- 4.4 Million + Kilos of Airfreight Moved Annually
- 400 Million+ in Annual Duty Clearances



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# **Global** Solutions & Expertise



## Global Transportation

- Ocean Freight (LCL & FCL)
- Airfreight & Cargo Screening
- Domestic & Cross Border
- Project Cargo/Breakbulk
- Multimodal



## Warehouse Solutions

- Warehousing Management
- Distribution/E-Commerce
- Crating & Packaging
- Foreign Trade Zone (FTZ)
- CFS Consolidation



## Specialized Services

- Temperature-Controlled Logistics
- Managed Services
- Hazardous Materials
- Insurance Procurement
- Supply Chain Consulting

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# Certification

## The **Protection**

## And Knowledge That **Moves You**

- U.S. Licensed Customhouse Broker
  Notary Publics
  Certified Customs Specialists
- IATA Cargo Agent
  TSA Certified Cargo Screening
  TSA/TWIC Certified Carriers
- Licensed NVOCC
  Licensed Intl. Freight Forwarder
  Hazardous Materials Certified
- FTZ – Foreign Trade Zone
  Customs Bonded CFS
  C-TPAT Certified

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# **Foreign** Trade Zone (FTZ)

## **Eliminating** The Cost Of Complexity

**Our FTZ Warehouse**
Cleveland, OH Locations - Space available to expand
- Global Partner FTZ Locations

**Duty Deferral/Containment**
Pay duties only when goods leave the FTZ for U.S. Consumption

**Seamless Customs Compliance**
Our FTZ operations are handled by MTA's expert Customs Brokerage Team

**Integrated FTZ Warehousing**
Secure storage with inventory control & rapid scalability

**Increase Supply Chain Flow**
Optimized logistics flow to improve speed to customer and improve trade efficiency

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# Thank you

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